

Kronos for Air

Gain a Competitive Edge with Kronos for Air

Profitability in the competitive airline industry depends on efficient operation. With consistently high fixed costs for fuel and equipment, and security costs on the rise, airlines must manage an already lean workforce as effectively as possible. Since labor accounts for such a large part of total airline expenses, operating an airline successfully means getting more from the workforce you have in place. Razor-thin profit margins leave you with little room to maneuver.

Because airlines make money only when planes are in the air, it's critically important to have employees with the right skills in the right place at the right time. On-time departures and arrivals depend on proper staffing to turn planes around quickly, efficiently, and safely. The smallest operational breakdown due to employee absences or ineffective scheduling can erode margins and hurt customer satisfaction.

Workforce management is the key

From above-the-wing staff such as pilots and flight attendants to below-the-wing workers such as maintenance, baggage handlers, cleaners, caterers, operations personnel, and subcontractors, managing an airline's diverse workforce is a complex challenge. With a significant percentage of all employees covered by collective bargaining agreements, you need a comprehensive workforce management solution like Kronos® for Air.

Kronos for Air can help you drive productivity and optimize scheduling to get the most from your workforce while still ensuring the safety and security of your passengers. When your workforce operates at peak efficiency, these productive, satisfied employees are more likely to deliver the quality customer service that helps you gain a competitive edge and build traveler loyalty.

Optimize productivity and achieve quality service

Quality service isn't delivered by equipment or systems — it's delivered by your people. Only by understanding the impact your employees have on your business can you begin to increase productivity. Kronos for Air gives you visibility into labor activity, so you can see critical issues like understaffing, incorrect labor composition, and open shifts that could lead to delays and poor customer service. With this visibility, supervisors can maximize productivity and track costly, unproductive time.



With millions of punches per week, Kronos is the most widely adopted time data collection solution in the air industry.



Key Benefits

- » **CONTROL LABOR COSTS** by automating manual timekeeping processes and minimizing payroll errors
- » **GET FULL VISIBILITY** into labor activities to manage staffing issues before they become customer service challenges
- » **OPTIMIZE EMPLOYEE SCHEDULING** to meet demand, safety, and compliance requirements and control overtime costs
- » **INCREASE CUSTOMER SATISFACTION** by deploying your workforce to increase aircraft utilization
- » **IMPROVE EMPLOYEE SATISFACTION** with easy-to-use self-service tools
- » **STREAMLINE EVER-CHANGING UNION TIME REQUIREMENTS** through sophisticated time-solution capabilities



Drive profitability by controlling labor expenses

Kronos for Air helps you control labor costs by proactively managing and monitoring the costs of overtime, absenteeism, and buddy punching. By automating manual, error-prone processes, you can increase paycheck accuracy and decrease payroll inflation. Kronos for Air alerts you when employees are approaching overtime, so you can make cost-effective scheduling decisions without jeopardizing safety or customer service. You can reconcile labor activity to payroll for a complete picture of aircraft operation costs.

Maintain compliance despite evolving union time requirements

Union contract negotiations for collective bargaining agreements seem to be never-ending and constantly changing, and new rules are always being put in place. Kronos for Air takes the guesswork out of applying shift differentials, overtime pay, and other complex policies for each contract — whether for maintenance workers, customer service reps, or your ground-handling crew — and makes it easy to adhere to each contract's pay rule in a consistent and measurable way.

Gain a competitive advantage

Don't miss out on a significant opportunity to increase operational efficiency, boost profit margins, and deliver quality customer service. Let Kronos help you manage your most valuable, and expensive, strategic asset — your workforce — for a competitive edge in today's challenging airline industry. With thousands of installations in organizations of all sizes, Kronos delivers **Workforce Innovation That Works™**.



Workforce Innovation
That Works™

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